The MBA program offers four concentrations: General MBA, Organizational Leadership, Operations Management, and Health Care Administration. Included are the courses for each concentration.

### General MBA

<table>
<thead>
<tr>
<th>MBA Core Courses (must complete all courses)</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA 501 Managerial Economics &amp; Business Strategy</td>
</tr>
<tr>
<td>MBA 503 Accounting for Decision Making &amp; Strategy Implementation</td>
</tr>
<tr>
<td>MBA 507 Corporate Investment &amp; Financing Decisions</td>
</tr>
<tr>
<td>MBA 509 Product Strategies, Customer Relationship Management, &amp; Outbound Logistics</td>
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<tr>
<td>MBA 519 Capstone: Competitive Advantage and Strategic Choice in a Global Economy</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>General MBA Concentration Courses</th>
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<tbody>
<tr>
<td>MBA 505 Leadership in Organizations</td>
</tr>
<tr>
<td>MBA 511 Operations Management &amp; Strategy</td>
</tr>
<tr>
<td>MBA 513 Current Trends in Business, Govt, &amp; Society</td>
</tr>
</tbody>
</table>

### MBA - Organizational Leadership concentration

<table>
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<th>MBA Core Courses (must complete all courses)</th>
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<th>Organizational Leadership Concentration Courses (must complete all courses)</th>
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<tbody>
<tr>
<td>MBA 505 Leadership In Organizations</td>
</tr>
<tr>
<td>MBA 513 Current Trends in Bus, Gov &amp; Society</td>
</tr>
</tbody>
</table>

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<tr>
<th>Organizational Leadership Concentration Courses (must select 1 course)</th>
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<tbody>
<tr>
<td>MBA 511 Operations Management &amp; Strategy</td>
</tr>
<tr>
<td>MBA 515 Information Systems</td>
</tr>
<tr>
<td>MBA 517 International Business Management</td>
</tr>
</tbody>
</table>
### MBA – Operations Management Concentration

**MBA Core Courses (must complete all courses)**

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**Operations Management Concentration Courses (must complete all courses)**

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<th>Course Name</th>
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</tr>
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<tbody>
<tr>
<td>MBA 511 Operations Management &amp; Strategy</td>
<td>MBA 545 Trans Systems and Environ Impact</td>
</tr>
<tr>
<td>MBA 515 Information Systems</td>
<td>MBA 550 Supply Chain Strategies</td>
</tr>
</tbody>
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**Operations Management Concentration Courses (must select 1 course)**

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<th>Course Name</th>
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<tr>
<td>MBA 505 Leadership in Organizations</td>
<td>MBA 530 Entrep., Innov, &amp; Change Mgmt</td>
</tr>
<tr>
<td>MBA 513 Current Trends in Business, Gov, &amp; Society</td>
<td>MBA 535 Organizational Communication</td>
</tr>
<tr>
<td>MBA 517 International Business Management</td>
<td>Total hours:</td>
</tr>
</tbody>
</table>

### MBA – Health Care Administration Concentration

**MBA Core Courses (must complete all courses)**

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**Health Care Administration Concentration Courses (must complete all courses)**

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<th>Course Name</th>
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<tbody>
<tr>
<td>MBA 560 Health Care Law</td>
<td>MBA 566 Ethic. Ldshp in Health Mgmt &amp; Policy</td>
</tr>
<tr>
<td>MBA 563 Health Care Policy</td>
<td>MBA 569 Business Sectors in Health</td>
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**Health Care Administration Concentration Courses (must select 1 course)**

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<td>MBA 517 International Business Management</td>
<td>Total:</td>
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</table>
Quincy University Rotation Schedule (ONLINE)
1st Year Professional Business (PBU) Students Only
Academic Year 2019-2020

FALL SESSION:
August 19 to December 12, 2019 (No classes – Labor Day, September 2; and
Thanksgiving Break, November 25-December 1)

First Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 400-A00 Economics for Managers
Online; August 19 – October 11, 2019

PBU 403-A00 Financial Accounting for Managers
Online; August 19 – October 11, 2019

Second Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 401-B00 Personal Finance
Online; October 14 – December 12, 2019

PBU 405-B00 Management Accounting
Online; October 14 – December 12, 2019

SPRING SESSION:

First Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 409-A00 Marketing for Managers
Online; January 13 – March 6, 2020

PBU 416-A00 Statistical Analysis for Managers
Online; January 13 – March 6, 2020

Second Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 402-B00 Principles of Management
Online; March 16 – May 7, 2020

PBU 413-B00 Quantitative Methods
Online; March 16 – May 7, 2020
Quincy University Rotation Schedule (ONLINE)
2nd Year Professional Business (PBU) Students Only
Academic Year 2019 – 2020

February 27, 2019

FALL SESSIONS:
August 19 to December 12, 2019 (No classes – Labor Day, September 2; and Thanksgiving Break, November 25-December 1)

First Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 406-A00 Finance for Managers I
Online; August 19 – October 11, 2019

PBU 410-A00 Managing in a Global Environment
Online; August 19 – October 11, 2019

Second Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 414-B00 Finance for Managers II
Online; October 14 – December 12, 2019

PBU 415-B00 Fundamentals of Human Resource Management
Online; October 14 – December 12, 2019

SPRING SESSIONS:

First Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 408-A00 Business Law and Ethics
Online; January 13 – March 6, 2020

PBU 411-A00 Strategic Management I
Online; January 13 – March 6, 2020

Second Eight-Week Session: (Both are 3-Credit Hour Courses)

PBU 407-B00 Organizational Behavior
Online; March 16 – May 7, 2020

PBU 412-B00 Strategic Management II
Online; March 16 – May 7, 2020
2019-2020 MBA Rotation

Summer Session: June 3 – August 9, 2019

ONLINE COURSES:

- Core Course (Required for all concentrations)
  MBA 503 – Accounting for Decision Making and Strategy Implementation
  *Online; June 3 - August 9*

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Required)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 505 – Leadership in Organizations
  *Online; June 3 - August 9*

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Elective)
- Operations Management Concentration (Required)
- Health Care Administration Concentration (Elective)
  MBA 515 – Information Systems
  *Online; June 3 - August 9*

Fall Session: August 19 to October 28, 2019 (10 meetings – no classes on Labor Day {September 2})

ON-CAMPUS COURSES:

- Core Courses (Required for all concentrations)
  MBA 501 - Managerial Economics and Business Strategy 6:00 – 9:30 p.m.
  *Tuesdays - Class Dates: August 20, 27; September 3, 10, 17, 24; October 1, 8, 15, 22*

- Core Courses (Required for all concentrations)
  MBA 509 - Product Strategies, Customer Relationship Management, and Outbound Logistics 6:00 – 9:30 p.m.
  *Mondays - Class Dates: August 19, 26; September 9, 16, 23, 30; October 7, 14, 21, 28*
ONLINE COURSES:

- Core Course (Required for all concentrations)
  MBA 507 - Corporate Investment and Financing Decisions
  Online; August 19 – October 28

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Elective)
- Operations Management Concentration (Required)
- Health Care Administration Concentration (Elective)
  MBA 511 - Operations Management and Strategy
  Online; August 19 – October 28

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Required)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 513 - Current Trends in Business, Government and Society
  Online; August 19 – October 28

Winter Session: November 4 to December 12, 2019 and January 13 to February 14, 2020 (10 meetings – no classes on Thanksgiving {November 25-29, 2019})

ON-CAMPUS COURSES:

- Core Course (Required for all concentrations)
  MBA 507 - Corporate Investment and Financing Decisions 6:00 – 9:30 p.m.
  Wednesdays - Class Dates: November 6, 13, 20; December 4, 11; January 15, 22, 29; February 5, 12

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Elective)
- Operations Management Concentration (Required)
- Health Care Administration Concentration (Elective)
  MBA 511 - Operations Management and Strategy 6:00 – 9:30 p.m.
  Thursdays - Class Dates: November 7, 14, 21; December 5, 12; January 16, 23, 30; February 6, 13

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Required)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 513 - Current Trends in Business, Government and Society 6:00 – 9:30 p.m.
  Mondays - Class Dates: November 4, 11, 18; December 2, 9, January 13, 20, 27; February 3, 10

ONLINE COURSES:

- Core Courses (Required for all concentrations)
  MBA 501 - Managerial Economics and Business Strategy
  Online; November 4 – December 12, 2019; January 13 - February 14, 2020
Core Courses (Required for all concentrations)
MBA 509 – Product Strategies, Customer Relationship Management, and Outbound Logistics
*Online; November 4 – December 12, 2019; January 13 - February 14, 2020*

Spring Session: February 24 to May 7, 2020 (10 meetings – no classes during Spring Break {March 9-13})

ON-CAMPUS COURSES:

- Core Course (Required for all concentrations)
  MBA 503 - Accounting for Decision Making and Strategic Implementation
  *Wednesdays - Class Dates: February 26; March 4, 18, 25; April 1, 8, 15, 22, 29; May 6*

- Capstone Course (Required for all concentrations)
  MBA 519 - Competitive Advantage and Strategic Choice in a Global Economy
  *Tuesdays - Class Dates: February 25; March 3, 17, 24, 31; April 7, 14, 21, 28; May 5*

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Elective)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 517 – International Business Management
  *Thursdays - Class Dates: February 27; March 5, 19, 26; April 2, 9, 16, 23, 30; May 7*

ONLINE COURSES:

- Capstone Course (Required for all concentrations)
  MBA 519 – Competitive Advantage and Strategic Choice in a Global Economy
  *Online; February 24 – May 7*

- General MBA Concentration (Required)
- Organizational Leadership Concentration (Elective)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 517 – International Business Management
  *Online; February 24 – May 7*

- Organizational Leadership Concentration (Required)
- Operations Management Concentration (Elective)
- Health Care Administration Concentration (Elective)
  MBA 535 – Organizational Communication
  *Online; February 24 – May 7*

- Health Care Administration Concentration (Required)
  MBA 569 – Business Sectors in Health
  *Online; February 24 – May 7*